

Message Text

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PAGE 01 AMMAN 10033 310924Z

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ACTION NEA-10

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P R 301320Z DEC 75
FM AMEMBASSY AMMAN
TO USDOC WASH DC PRIORITY
INFO AMEMBASSY ATHENS
SECSTATE WASH DC 6510

UNCLAS AMMAN 10033

ATHENS PASS RTDO

E.O. 11652: N/A
TAGS: BEXP, JO
SUBJECT: MAJOR PROJECT/PRIVATE TRADE OPPORTUNITY - CRUSHING PLANT

1. COMMERCIAL OFFICER RECEIVED LETTER AND FOLLOW-UP PHONE CALL ON DECEMBER 30, 1975, FROM MR. RAJAH AL-AMINE, MANAGING DIRECTOR OF JORDAN MINING COMPANY, CONCERNING CRUSHING PLANT PROJECT IN JORDAN.

2. MR AL-AMINE INDICATED PROJECT WAS COMPLETELY FUNDED AND GOJ WANTS FAST ACTION ON IMPLEMENTATION OF PROJECT. GOJ DOES NOT WISH GO PUBLIC TENDER ROUTE, AND DESIRES ONLY U.S. CONSULTING FIRM HANDLE TURNKEY PROJECT. CONSULTING FIRM SHOULD BE LARGE, WELL KNOWN, AND WELL QUALIFIED IN CRUSHING AND WASHING PLANTS FOR AGGREGATES. MR. AL-AMINE ALSO INDICATED GOJ ONLY WISHES NEGOTIATE WITH TWO OR THREE FIRMS; GOJ DOES NOT WANT TO BE DELUGED WITH PLETHORA OF LETTERS OF INTEREST WHICH WOULD RESULT IN TIME-CONSUMING AND LENGTHY PROCESS OF EVALUATION, SHORT LISTING, AND NEGOTIATION, ALL OF WHICH WOULD DELAY PROJECT IMPLEMENTATION.

3. SCOPE OF WORK NOW BEING DEVELOPED BY MR. AL-AMINE, WHICH WILL BE MAILED TO FIRMS EXPRESSING INTEREST. FIRM WILL THEN BE HIRED TO ASSIST MINING COMPANY IN FORMULATION OF TENDER DOCUMENTS, EVALUATION OF BIDS, CONTRACT NEGOTIATION, AND SUPERVISION OF PLANT CONSTRUCTION, LAYOUT, AND TECHNICAL ASSISTANCE IN MANAGEMENT/ OPERATION. PLANT CAPACITY IS MINIMUM OF 500 TONS PER HOR,
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PAGE 02 AMMAN 10033 310924Z

APPROXIMATE VALUE OF PROJECT IS 4 MILLION DOLLARS. IF ONE FIRM

CAN BE FOUND WHICH IS CAPABLE OF HANDLING TOTAL PROJECT WITHOUT
TENDER FOR CONSTRUCTION OR MACHINERY, SO MUCH THE BETTER.

4. MR AL-AMINE WOULD LIKE TO HEAR FROM INTERESTED FIRMS WITHIN
ONE WEEK, IF POSSIBLE, OR AT LEAST IN SHORTEST TIME POSSIBLE.
REQUEST COMMERCE CONTACT SMALL NUMBER OF WELL QUALIFIED FIRMS WITH
OFFER, AND INDICATE URGENCY OF GOJ REQUEST.
COMMERCIAL OFFICE HAS SEARCHED FILES FOR POSSIBLE FIRMS AND HAS
FOUND TWO WHICH DEPARTMENT MIGHT WISH CONTACT. ONE IS MCLANAHAN
CORPORATION, HOLIDAYSBURG, PENNSYLVANIA, SECOND IS HEYL AND
PATTERSON, INC. OF PITTSBURGH, PENNSYLVANIA.

5. INTERESTED FIRMS SHOULD CABLE MR. RAJAH AL-AMINE. MANAGING
DIRECTOR , JORDAN PUBLIC MINING COMPANY, P.O. BOX 8273, AMMAN
JORDAN. CABLE ADDRESS MINCO, AMMAN. TELEPHONE: 22861. OR FIRMS
MAY CABLE COMMERCIAL OFFICER, AMERICAN EMBASSY, WHO WILL RELAY
MESSAGE TO MR. AL-AMINE. ALSO REQUEST COMMERCE ADVISE US WHAT ACTION
TAKEN.
PICKERING

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NNN

Message Attributes

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